# Ethanol: A Nebraska Economic Development Target

## Ethanol Impact and Economic Opportunity- 2005

Presentation by

Todd Sneller

Nebraska Ethanol Board

## Bio-Fuels: An Economic Catalyst for Nebraska

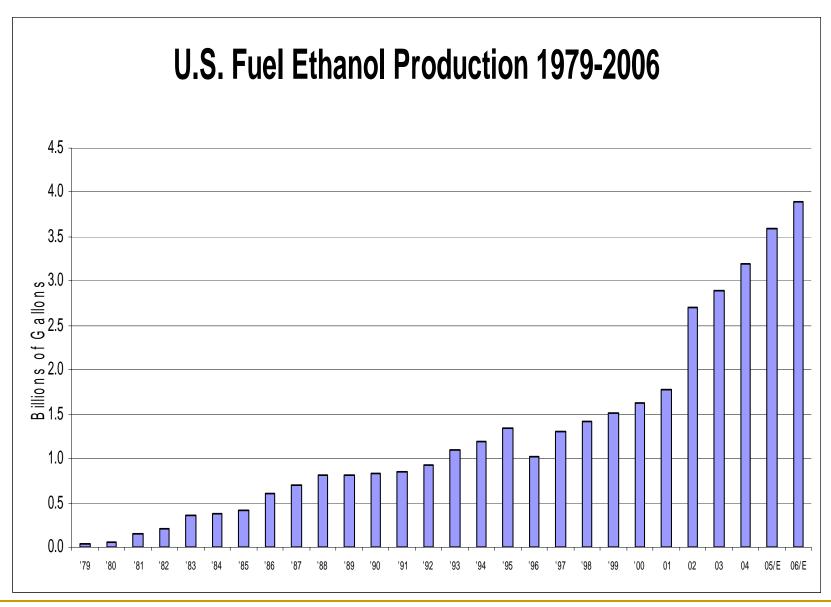
- "Unquestionably, the most important value-added product to the State's economy is, and will continue to be, ethanol production."
- "Policy decisions at the federal level along with increased demand for ethanol could dramatically increase U.S. net farm income and create many jobs over the next few years."
- "Nebraska must communicate that it is eager to attract desirable businesses such as...bio-fuel plants...through a combination of tax breaks and innovative policies." -Decision Analyst, Inc. Febr. 2003

#### State and Local Benefits of Ethanol Production

- Stimulates Local Grain Prices; Reduces Transportation
- Increased Economic Value for Cattle/Dairy Industry
- Quality Jobs; Retention of Skilled Workers
- Plants Well Suited for Rural Sites
- Increased Local Tax Base; Increased Tax Revenue
- Value-Added Industry; Promotes Export of Finished Products
- Growth Industry that Attracts Capital to the State; Plant Expansion Potential Increases Capital Outlay and Related Economic Activity
- Stimulates Allied Industries and Enhances Infrastructure
- Excellent Addition to Electric Power Demand Base
- Use of Ethanol Reduces Outflow of Energy Dollars
- Use of Ethanol Can Reduce Fuel Costs to Consumer and Increase Dealer Margins and Demand for Ethanol

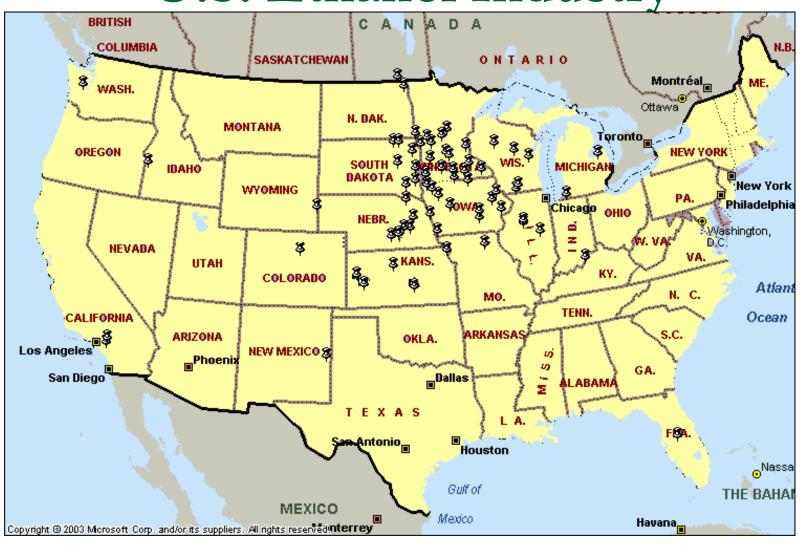
## Ethanol Production should remain a targeted industry in Nebraska

- Many areas of the state are well-suited for ethanol production.
- Smaller communities can compete for ethanol projects.
- Geographic diversity in plant locations may be advantageous.
- Targeted job skill training centers should be identified and developed; opportunities for collaboration with development companies.

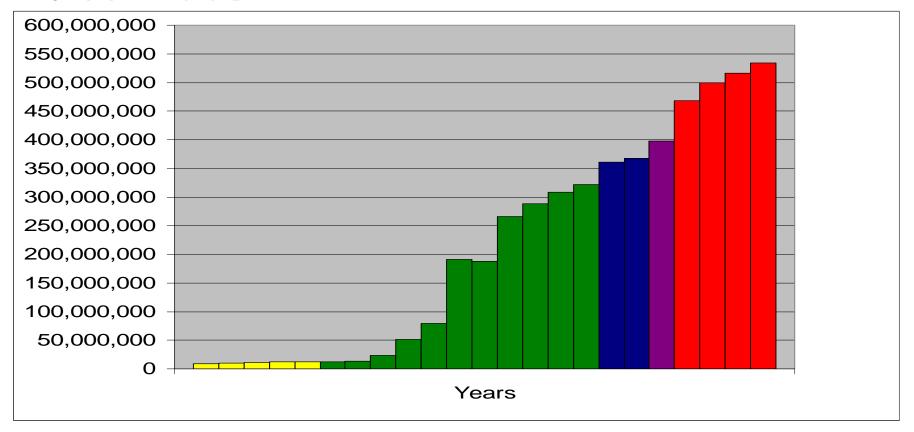


Ethanol production estimates based on year-to-date production from U.S. EIA. 2005-2006 capacity estimates courtesy American Coalition for Ethanol.

U.S. Ethanol Industry

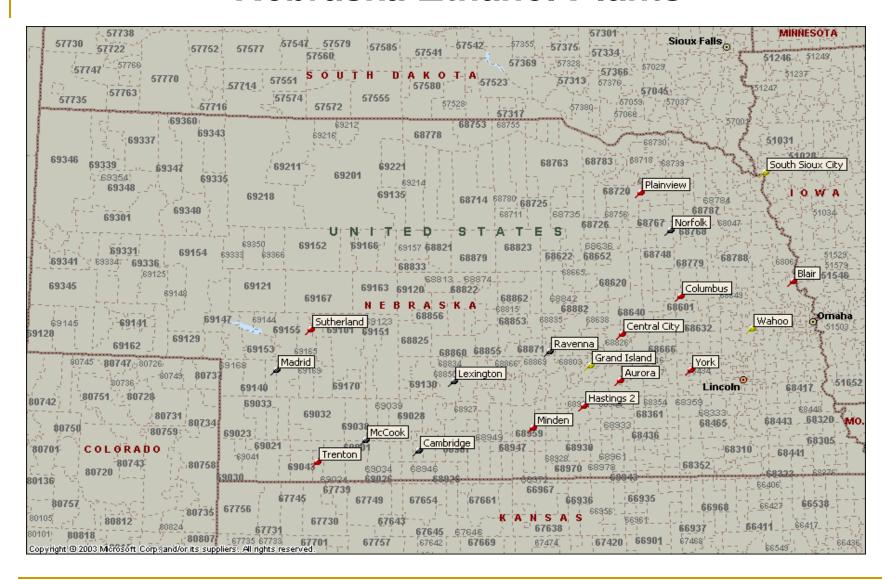


## Ethanol Production By Incentive 1985-2007



No Incentive 1985-1989; LB1124 1990-2000; LB605 2001-2005; Overlap of LB605 & LB536; LB536 2003-2012

#### **Nebraska Ethanol Plants**





### The Nebraska Ethanol Industry



### Economic Effects of a 40 MGY Ethanol Facility



### Job Creation

- 38 Direct Jobs
- 67 Indirect Jobs
- 24 Induced Jobs
- Total Payroll: over 1.5 million dollars
- Average Salary: \$39,737
- Payroll Tax: \$105,700

### Output Effects

#### Various Effects

- Capital Investment: \$55,500,000
- State Corporate Income Tax: \$1,185,795
- State Individual Income Tax: \$158,491
- Property Tax: \$305,325

#### **Total Output Effects of 40 MGY Ethanol Plant**

**\$83,212,065** 

#### Ethanol Production

- Nebraska's eleven ethanol plants have the capacity to produce around 544 million gallons per year
- The eleven plants grind nearly 210 million bushels of corn per year
- Once the six developing projects are on-line production will increase to 824 million gallons per year and annual grind will be approximately 317 million bushels.
- The capitol investment of the eleven operating plants is over \$712 million. Include the six developing projects and the number jumps to over \$1.1 billion.

#### Nebraska Ethanol: An Investment in Nebraska

- The eleven operating plants have a net value of ethanol produced of over \$881 million.
- Their net value of sales of co-products is \$132 million.
- Total utility purchases by the eleven plants are over \$92 million.
- Annual property taxes paid to the counties are nearly \$5.4 million.
- Nebraska Income Tax revenue from ethanol production equates to about \$4 million.

### Nebraska Ethanol Employment

- The eleven operating plants in Nebraska provide 865 direct jobs to the state.
- 1,545 indirect jobs and 554 induced jobs have been added to the state since ethanol production began.
- The annual payroll at these plants is \$36,743,095 with an average salary of \$42,872.
- Annual payroll taxes equate to over \$2.5 million

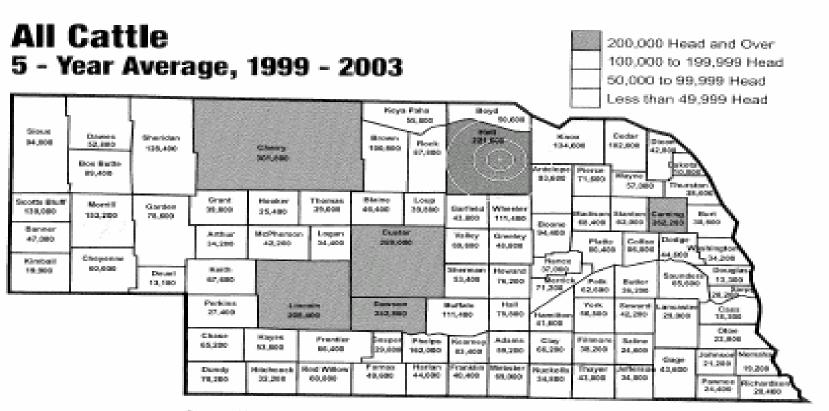
## DDGs: an economic source of protein for cattle feeders

- Provides economic impact to Nebraska.
- Generates more than \$52 million annually.
- Major cattle feed source protein-rich meal, fed in wet or dry form.
- DDGs are a good feed that improves performance, utilizes 95% of corn purchase price, creates change in corn price.

Source: Galen Erickson, University of Nebraska - Lincoln

#### All Cattle

### 5-Year Average 1999-2003



Source: Nebraska Department of Agriculture www.ness.usda.gov/ne

## Demand for Ethanol and Other Bio-Fuels Continues to Grow

- Nebraska plant locations may offer a strategic transportation advantage.
- Ethanol market growth continues in urban centers west of Nebraska.
- Nebraska is currently on the western edge of the ethanol production center.
- Ethanol demand continues to stimulate increased production and opportunities for new plants.



#### For more information, contact:

Todd Sneller or Steve Sorum

Nebraska Ethanol Board

Lincoln, NE

402-471-2941

www.ne-ethanol.org